

Chapter 25 - Print Sales by Model Number - PSALEMOD

This report prints out sales information, focusing on model numbers. You can print detail and summary sales by model number reports from here also and tailor them to your liking, as you can with many RSSS reports.

An example of why you would use the Print Sales by Model Number – PSALEMOD would be if you do not re-class all of your sales, but you do re-class for some of your sales, you can set up a model number for that ‘class’ of sale and be able to run reports on it through this report program “PSALEMOD”. For example, if you take deposits for down payments on items, then you could have a model number DEPOSIT. Then you can print out just those line items with that model number of the sale. If you wanted to post some classification of an item and put it into different revenue and cost of goods sold classifications, you can run the Print Sales by Model Number - PSALEMOD for only those model numbers and the report would sort that way also.

To run the Print Sales by Model Number Report, select the option “Sales by Model Number – PSALEMOD” off the Sales Reports option on the Sales Menu or press the F10 key off any menu and go to the command line and typing in “PSALEMOD”. You will be prompted for the printer or file pathname. Press ENTER to accept the default printer or type in another printer number or pathname. See [Chapter 10 Introduction to Reports](#) for additional information about the printer/file pathname screen. You will now be prompted for “Separate Locations”. Press ENTER to accept the default of N of no, see Figure 25-1. For Help Screens, press the F5 key.

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      PRINT SALES BY MODEL NUMBER REPORT

      REPORT ORDER: 1
      TYPE PRINT: 1
      TYPE INVENTORY: 6
      STARTING SALES DATE:
      ENDING SALES DATE: 12/31/79
      SELECT BY LOC OR LOC GROUPS: N  USE TAX CODES AS STORE NBR: N

      SORT BY LOCATION: Y
      SELECT BY ADV CODES: N
      SELECT BY DESCRIPTION: N

      SELECT BY MODEL NUMBER: N

      TAX OR GROSS PROFIT DATA: 1  CUSTOMER NBR:      0      999999999
      PRINT SECOND INVENTORY DESC: N
      SELECT BY DELIVERY DATE: N
      USE ZIP/ADV CODE FOR LOC SORT: N  INDIVIDUALLY PRC INDR: I
      WANT TOTALS ONLY: N      SELECT BY CUST TYPE: N
      EXCLUDE REFUNDED SALES: N      TYPE OF SALES: 5
      1) MODEL NUMBER  2) SERIAL NUMBER  3) DESCRIPTION  4) CUSTOMER NUMBER
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Figure 25- 1 Print Sales by Model Number Report

Explanation of Fields on Sales by Model Number Report Screen

REPORT ORDER **1 = Model Number** - will print report alphabetically by model number.

- 2 = Serial Number** - will print report numerically by serial number.
- 3 = Description** - will print report alphabetically by description.
- 4 = Customer Number** - will print the report numerically by customer number.

TYPE PRINT 1 = Detail - will print all detail information line by line, see Figure 25-3.

2 = Summary - will print information requested in summary totals, see Figure 25-5.

3 = Detail and Summary - will print detail information line by line and also summary totals, see Figure 25-9.

4 = Customer Summary - will print a summary by customer on any three periods you choose. If you select this option, a hidden field pops up on your screen. **ONLY PERIOD ONE SALES AMTS OVER** – enter the dollar amount of sales purchased from any one customers in the periods specified. You will be asked for the **PERIOD 2** and **PERIOD 3** when you press ENTER after entering "Starting Sales Date".

TYPE INVENTORY 1 = Misc - will print only miscellaneous (non-serialized) inventory sold.

2 = Serialized - will print serialized inventory sold.

3 = Movies - will print movie inventory sold.

4 = MC (Movie Club) Sales - will print sales that were transacted using the <F5-Sell Misc>, <F6-Sell Movie>, or <F7-Sell Serialized> feature found in the "MP" (Movie Payment) program.

5 = All (No MC (Movie Club) Sales) - will print any sales that were transacted using the program "SALE".

6 = All - will print all sales, no matter what type of inventory it was or what program was used to transact the sale.

7 = Special Orders - will print special orders placed. On the sale ticket the serial number field is filled with "SPEC ORDER".

8 = Layaways - will print layaways. On the sale ticket the serial number field is filled with "LAYAWAY".

9 = Stock Sales - will print your stock sales. On the sale ticket the serial number field is filled with "STOCK".

10 = 7, 8 & 9 - will print a report showing the special orders, layaways & stock sales, also known as pending sales.

11 = RTO will print Rent to Own inventory sold.

STARTING SALES DATE Enter the earliest sold date you want the computer to use. If you selected option 4, "Customer Summary" as the "Type Print", you will be prompted for three starting dates, "period 1" will be the first, then hidden pop-ups will appear on the screen for "period 2" and "period 3".

ENDING SALES DATE Enter the latest sold date you want the computer to use. If you selected option 4, "Customer Summary?" as the "Type Print", you will be prompted for three ending dates for each period.

SELECT BY LOC OR LOC GROUPS If you want to select by location(s) or location group(s), type "Y" for yes and enter the respective number here to **1) SELECT BY LOCATIONS** or **2) SELECT BY LOCATION GROUPS**. Then choose the option to **1) SELECT BY 10 LOCS/GROUPS** **2) SELECT RANGE OF LOCS/GROUPS**. The report will only print information about the requested location(s) or location group(s). Enter up to ten store numbers. If all stores are needed, press ENTER to accept the default of N for no. If you have selected to run the report for more than one location, you will see the prompt "**SORT BY LOCATION**". This gives you the option to run all stores together or have the report separate them.

SORT BY LOCATION If you have selected to run the report for more than one location, you will see the prompt "**SORT BY LOCATION**". This gives you the option to run all stores together or have the report separate them. Accept the default of Y for yes to sort by location, otherwise change it to an N for no to NOT sort by location.

USE TAX CODES AS STORE NBRS Select Y for yes if you want the report to use the tax code for the location instead of store location. This is typically used for sales tax reporting. Select N for no to have it report based on store location.

SELECT BY ADV CODES If answered Y for yes, you may enter up to six different advertising codes. Select N for no to get all the advertising codes on the report.

SELECT BY DESCRIPTION If answered Y for yes, you may enter up to three different descriptions. Select N for no to get all the descriptions on the report.

SELECT BY MODEL NUMBER If answered Y for yes, you may enter up to six different model numbers. Note: You may put in partial model numbers. For example, "FBASH" to get all product codes that are Furniture Bedroom and have ASHley as the manufacturer. Select N for no to get all the model numbers information on the report.

TAX OR GROSS PROFIT DATA

1 = Tax Information - will print the sales selected with your sales tax information.

2 = Gross Profit Information - will print the sales selected, replacing the sales tax figures with gross profit information.

3 = Only Items w/o Tax - will only print tax exempt items sold.

CUSTOMER NBR Enter the range of customer numbers you want to print on the report. If you leave the defaults in place, the report will print all customers.

PRINT SECOND INVENTORY DESCRIPTION If answered Y for yes, the report will print the second inventory description. If you accept the default of N for no, the second inventory descriptions will not print on the report.

SELECT BY DELIVERY DATE If answered Y for yes, you will be prompted for the starting and ending delivery date.

USE ZIP/ADV CODE FOR LOC SORT **Z** = Location sort by zip code.
A = Location Sort by Advertising Source.
N = Do not sort by zip or advertising codes, just do a location sort.

INDIVIDUALLY PRC INDR **I** = Include
E = Exclude
O = Only

These are items that had a price entered in the individual serial number in Inventory Maintenance (INVMNT) instead of using the model number price in Item Maintenance (ITEMMNTS).

WANT TOTALS ONLY If you want this report to show a grand total, enter a Y for yes; otherwise, to accept the default of N for no, just press ENTER.

SELECT BY CUST TYPE If you want only particular customer types to print on this report, enter a Y for yes. You will have the option to enter up to 10 different customer types. If you want all customer types, enter an N for no.

EXCLUDE REFUNDED SALES **N** = No
Y = Yes
O = Only
P = only refunds prior period sales (reports refunds that would have crossed over months).

TYPE OF SALES **1** = Actual
2 = Pending (Stock Orders, Special Orders and Layaways)
3 = Delivered Pending
4 = 1 & 3 (Actual & Delivered Pending)
5 = 1, 2 & 3 (Actual, Pending & Delivered Pending)
6 = Pending Partially Delivered (any sales where some items were delivered and others are still pending).

Press the F9 key. You will be prompted for "Any More Changes". If you need to make changes, enter a Y for yes and make your changes. When the prompt "Any More Changes" is answered with an N for no, the report will begin counting and will print to the printer or file pathname that you specified.

See Figures 25-2 through 25-9 for Print Sales by Model Number Report (PSALEMOD) setup screens and resulting report examples.

Examples of PSALEMOD Screens & Resulting Reports

This report will print sales by model number report for the year of 2004 for all model numbers beginning with "FLCAT" for all stores. See Figure 25-2 and Figure 25-3.

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PRINT SALES BY MODEL NUMBER REPORT

REPORT ORDER: 2
TYPE PRINT: 1
TYPE INVENTORY: 6
STARTING SALES DATE: 1/01/04
ENDING SALES DATE: 12/31/04
SELECT BY LOC OR LOC GROUPS: N USE TAX CODES AS STORE NBRS: N

SORT BY LOCATION: N
SELECT BY ADV CODES: N
SELECT BY DESCRIPTION: N

SELECT BY MODEL NUMBER: Y
FLCAT

TAX OR GROSS PROFIT DATA: 1 CUSTOMER NBR: 0 999999999
PRINT SECOND INVENTORY DESC: N
SELECT BY DELIVERY DATE: N
USE ZIP/ADV CODE FOR LOC SORT: N INDIVIDUALLY PRC INDR: I
WANT TOTALS ONLY: N SELECT BY CUST TYPE: N
EXCLUDE REFUNDED SALES: N TYPE OF SALES: 5
1) ACTUAL 2) PENDING 3) DELIVERED PENDING 4) 1 & 3 5) 1,2 & 3
6) PENDING PARTIALLY DELIVERED
  
```

Figure 25-2 Print Sales by Model Number Report Screen Example #1

RUN DATE: 12/12/06		RSSS APPLIANCES				PAGE: 1								
TIME:08:53:16		SALES OF ALL INVENTORY IN SERIAL NUMBER ORDER--DETAIL												
		SALE DATES OF: 1/01/04 THRU 12/31/04 SALES,PENDING SALES AND PENDING SALES DELIVERED PRINTED												
		SELECTED MODEL NBRS: FLCAT												
MODEL NUMBER	SERIAL NBR	DESCRIPTION	STORE	SLSMN	DATE	CUSTOMER	ACCT NBR	TICKET	QTY	AMT	TAX	GP		
FLCAT3081	41112	LIVING ROOM	3	63	5/28/04	CASH, SALES	10001529	10036745	1.00	56.33	3.66	0.0		
FLCAT3081	41917	LIVING ROOM	4	78	5/19/04	SALE, CASH	10003676	10036541	1.00	99.00	5.94	0.0		
FLCAT3416	42637	LIVING ROOM	5	123	8/06/04	CASH, SALE	10000845	10037926	1.00	110.00	7.70	0.0		
FLCAT3081	42836	LIVING ROOM	2	33	3/19/04	BRANAM, JENNIFER	10010998	10035525	1.00	50.00	3.50	0.0		
FLCAT3406	42841	LIVING ROOM	4	105	1/19/04	SALE, CASH	10003676	10034492	1.00	299.00	17.94	0.0		
FLCAT3656	43516	LIVING ROOM	1	12	12/18/04	SALE, CASH	10000756	10039789	1.00	141.14	9.17	0.0		
FLCAT3671	43519	LIVING ROOM	3	721	3/26/04	CASH, SALES	10001529	10035611	1.00	867.00	56.36	0.0		
FLCAT3461	43523	LIVING ROOM	1	18	10/30/04	INSURANCE, ZERIC	10011811	10039071	1.00	826.80		0.0		
FLCAT3790-1	44429	LIVING ROOM	4	62	5/18/04	CASH, SALE	10002009	10036537	1.00	75.00	4.50	0.0		
FLCAT3081	44432	LIVING ROOM	1	270	3/13/04	SALE, CASH	10000756	10035469	1.00	199.99	13.00	0.0		
FLCAT3701-6	44438	LIVING ROOM	2	33	7/03/04	CONE, CAL	10011453	10037329	1.00	300.00	21.00	0.0		
FLCAT3426	44441	LIVING ROOM	2	33	2/20/04	MINOR, SHIRLEY	10010907	10035039	1.00	599.99	42.00	0.0		
FLCAT3656	44444	LIVING ROOM	5	123	5/10/04	CASH, SALE	10000845	10036355	1.00	186.92	13.08	0.0		
FLCAT3926-28-29	45490	LIVING ROOM	1	3	10/30/04	SALE, CASH	10000756	10039084	1.00	130.00	8.45	0.0		
FLCAT3831	46618	LIVING ROOM	1	123	11/09/04	SALE, CASH	10000756	10039218	1.00	175.00	11.38	0.0		
FLCAT3831	46618	LIVING ROOM	1	123	11/12/04	SALE, CASH	10000756	10039218	1.00-	175.00-	11.38-	0.0		
FLCAT3831	46618	LIVING ROOM	1	123	11/12/04	SALE, CASH	10000756	10039241	1.00	250.00	16.25	0.0		
FLCAT3900/02	46619	LIVING ROOM	4	78	8/30/04	SALE, CASH	10003676	10038298	1.00	350.00	21.00	0.0		
FLCAT2976	48214	LIVING ROOM	3	63	11/03/04	CASH, SALES	10001529	10039114	1.00	1,900.00	123.50	0.0		
FLCAT2976	48214	LIVING ROOM	3	63	11/04/04	CASH, SALES	10001529	10039114	1.00-	1,900.00-	123.50-	0.0		
TOTAL THIS REPORT:									16.00	4,541.17	243.55	0.0		
TIME FINISHED:08:53:16														

Figure 25-3 Print Sales by Model Number Resulting Report Example #1

Chapter 25 - Print Sales by Model Number Report - PSALEMOD

This report will print a summary sales by model number report for the all model numbers starting with "FLASH" or "FBASH" (Ashley living room or bedroom furniture) in store 2. The report will be in description order. See Figure 25-4 and Figure 25-5.

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      PRINT SALES BY MODEL NUMBER REPORT

      REPORT ORDER: 3
      TYPE PRINT: 2
      TYPE INVENTORY: 6
      STARTING SALES DATE:
      ENDING SALES DATE: 12/31/79
      SELECT BY LOC OR LOC GROUPS: Y USE TAX CODES AS STORE NBR: N
      LOCATIONS: 2 0 0 0 0 0 0 0 0 0

      SELECT BY ADV CODES: N
      SELECT BY DESCRIPTION: N

      SELECT BY MODEL NUMBER: Y
      FLASH FBASH

      TAX OR GROSS PROFIT DATA: 1 CUSTOMER NBR: 0 999999999
      PRINT SECOND INVENTORY DESC: N
      SELECT BY DELIVERY DATE: N
      USE ZIP/ADV CODE FOR LOC SORT: N INDIVIDUALLY PRC INDR: I
      WANT TOTALS ONLY: N SELECT BY CUST TYPE: N
      EXCLUDE REFUNDED SALES: N TYPE OF SALES: 5
      1) ACTUAL 2) PENDING 3) DELIVERED PENDING 4) 1 & 3 5) 1,2 & 3
      6) PENDING PARTIALLY DELIVERED

```

Figure 25-4 Print Sales by Model Number Report Screen Example #2

RUN DATE: 12/12/06		RSSS APPLIANCES				PAGE: 1	
TIME:09:04:34		SALES OF ALL INVENTORY IN DESCRIPTION ORDER--SUMMARY					
SELECTED BY LOCATIONS: 2		THRU 12/31/79 SALES,PENDING SALES AND PENDING SALES DELIVERED PRINTED					
SALE DATES OF:							
SELECTED MODEL NBR: FLASH		FBASH					
MODEL NUMBER	DESCRIPTION	LOC	QTY	AMT	TAX	GP	
FBASHB213	BEDROOM SET	2	1.00	150.00	10.50	0.0	
	TOTAL THIS MODEL NBR:		1.00	150.00	10.50	0.0	
	TOTAL THIS DESC:		1.00	150.00	10.50	0.0	
FLASH838	LIVING ROOM	2	1.00	205.00	14.35	0.0	
	TOTAL THIS MODEL NBR:		1.00	205.00	14.35	0.0	
FLASH878	LIVING ROOM	2	1.00	250.00	17.50	0.0	
	TOTAL THIS MODEL NBR:		1.00	250.00	17.50	0.0	
FLASH82650	LIVING ROOM	2	1.00	850.00	59.50	0.0	
	TOTAL THIS MODEL NBR:		1.00	850.00	59.50	0.0	
FLASH9291535	LIVING ROOM	2	1.00	200.00	14.00	0.0	
	TOTAL THIS MODEL NBR:		1.00	200.00	14.00	0.0	
FLASH8325538	LIVING ROOM	2	1.00	198.14	13.87	0.0	
	TOTAL THIS MODEL NBR:		1.00	198.14	13.87	0.0	
	TOTAL THIS DESC:		5.00	1,703.14	119.22	0.0	
	TOTAL THIS REPORT:		6.00	1,853.14	129.72	0.0	
TIME FINISHED:09:04:37							

Figure 25-5 Print Sales by Model Number Resulting Report Example #2

This report will print a summary of actual sales only for the all model numbers starting with "FLASH878" (Ashley living room furniture 878 series) in all stores. The report will be in model number order. See Figure 25-6 and Figure 25-7.

```

PRINT SALES BY MODEL NUMBER REPORT

REPORT ORDER: 1
TYPE PRINT: 2
TYPE INVENTORY: 6
STARTING SALES DATE:
ENDING SALES DATE: 12/31/79
SELECT BY LOC OR LOC GROUPS: N USE TAX CODES AS STORE NBR: N

SORT BY LOCATION: N
SELECT BY ADV CODES: N
SELECT BY DESCRIPTION: N

SELECT BY MODEL NUMBER: Y
FLASH878

TAX OR GROSS PROFIT DATA: 1 CUSTOMER NBR: 0 999999999
PRINT SECOND INVENTORY DESC: N
SELECT BY DELIVERY DATE: N
USE ZIP/ADV CODE FOR LOC SORT: N INDIVIDUALLY PRC INDR: I
WANT TOTALS ONLY: N SELECT BY CUST TYPE: N
EXCLUDE REFUNDED SALES: N TYPE OF SALES: 1
1) MODEL NUMBER 2) SERIAL NUMBER 3) DESCRIPTION 4) CUSTOMER NUMBER
    
```

Figure 25-6 Print Sales by Model Number Report Screen Example #3

RUN DATE: 12/12/06		RSSS APPLIANCES		PAGE: 1	
TIME:09:25:04		SALES OF ALL INVENTORY IN MODEL NUMBER ORDER--SUMMARY			
SALE DATES OF:		THRU 12/31/79 SALES PRINTED			
SELECTED MODEL NBR: FLASH878					
MODEL NUMBER	DESCRIPTION	LOC	QTY	AMT	TAX GP
FLASH878	LIVING ROOM	2	1.00	250.00	17.50 0.0
FLASH878	LIVING ROOM	4	1.00	199.00	11.94 0.0
TOTAL THIS MODEL NBR:			2.00	449.00	29.44 0.0
TOTAL THIS REPORT:			2.00	449.00	29.44 0.0
TIME FINISHED:09:25:06					

Figure 25-7 Print Sales by Model Number Resulting Report Example #3

This report will print a customer summary of all sales over \$50 for the all model numbers in all stores for customers between customer numbers 2000000 and 2000500 broken out by sales dates for the first three quarters of 2004. The report will be in customer number order. See Figure 25-8 and Figure 25-9.

```

PRINT SALES BY MODEL NUMBER REPORT

REPORT ORDER: 4
TYPE PRINT: 4 ONLY PERIOD ONE SALES AMTS OVER: 50.00
TYPE INVENTORY: 6
STARTING SALES DATE: 1/01/04 PERIOD 2: 4/01/04 PERIOD 3: 7/01/04
ENDING SALES DATE: 3/31/04 : 6/30/04 : 10/31/04
SELECT BY LOC OR LOC GROUPS: N USE TAX CODES AS STORE NBR: N

SORT BY LOCATION: N
SELECT BY ADV CODES: N
SELECT BY DESCRIPTION: N

SELECT BY MODEL NUMBER: N

TAX OR GROSS PROFIT DATA: 1 CUSTOMER NBR: 2000000 2000500
PRINT SECOND INVENTORY DESC: N
SELECT BY DELIVERY DATE: N
USE ZIP/ADV CODE FOR LOC SORT: N INDIVIDUALLY PRC INDR: I
WANT TOTALS ONLY: N SELECT BY CUST TYPE: N
EXCLUDE REFUNDED SALES: N TYPE OF SALES: 5
1) ACTUAL 2) PENDING 3) DELIVERED PENDING 4) 1 & 3 5) 1,2 & 3
6) PENDING PARTIALLY DELIVERED
    
```

Figure 25-8 Print Sales by Model Number Report Screen Example #4

RUN DATE: 12/12/06		RSSS APPLIANCES		PAGE: 1
TIME: 09:40:35		SALES BY CUSTOMER REPORT		
ONLY CUSTOMERS WITH FIRST PERIOD SALES OVER: 50.00		SALES, PENDING SALES AND PENDING SALES DELIVERED PRINTED		
CUSTOMER NBR: 2000000		THRU 2000500		
		SALES 1/01/04 TO 3/31/04	SALES 4/01/04 TO 6/30/04	SALES 7/01/04 TO 10/31/04
CUSTOMER NAME	PHONE NBR			
SAMPSON, GARY	(555) 555-5555	205.00	0.00	0.00
VARGAS, EUGENIO	(555) 555-5555	100.00	0.00	0.00
TOTAL THIS REPORT:		305.00	0.00	0.00
TIME FINISHED: 09:40:35				

Figure 25-9 Print Sales by Model Number Resulting Report Example #4