

Discount & Promotion Analysis Report - DPCDERPT Program

At any menu or screen within the RSSS system, press the F10 key and at the prompt "Input the module to execute" (which is referred to as the command line), enter DPCDERPT and do not press the ENTER key. Enter your employee number and passcode.

Press the ENTER key to accept the default printer or type in the printer number or file pathname. When you are prompted for "Separate Locations", press the ENTER key to accept the default of N for no.

The next screen that will appear is the Discount & Promotion Analysis Report or DPCDERPT Report screen as seen in Figure 1.

```

      DISCOUNT & PROMOTION ANALYSIS REPORT
      WANT TOTALS ONLY: N
      SELECT CUSTOMER TYPES: N

      SELECT BY LOC OR LOC GROUPS: N

      SORT BY LOCATION: Y
      STARTING PAYMENT DATE: 2/01/06      ENDING DATE: 2/28/06
      STARTING CONTRACT DATE:              ENDING DATE: 12/31/79
      SELECT BY SALESMAN OR ACCT MGR: N

      SORT BY SALESMAN/ACCT MGR: N
      DISCOUNT CODES WANTED: 0          0          0          0          0
      SELECT BY ZIP CODE: N

      NEW CUSTOMER CUTOFF DATE: 2/28/06

      Any More Changes: N
```

Figure 1 Discount & Promotion Analysis Report Screen

WANT TOTALS ONLY Default is N for no. If answered with a Y for yes, this will give you a brief report with free payments broken out by code totals for each store specified, no detail on customers.

SELECT CUSTOMER TYPES Defaults to N for no. If this is answered with a Y for yes, you will then be prompted for "CUST TYPES". You may enter from one to sixteen different customer types. If you want all customer types, accept the default by pressing the ENTER key. Customer types are set up and maintained in the program Rental/Retail Customer Type Maintenance (RCUSTYPE program).

SELECT BY LOC OR LOC GROUPS If all stores are needed, press the ENTER key to accept the default of N for no. If you want to select by

location(s) or location group(s), type in a Y for yes, the default will change to a 1 and your options will be displayed on the bottom of the screen: **1) SELECT BY LOCATIONS 2) SELECT BY LOCATION GROUPS**. Enter the number of the option you want. If you select 1 for SELECT BY LOCATIONS, you will be prompted for LOCATION SELECTION: 1) SELECT BY 10 LOCS/GROUPS 2) SELECT RANGE OF LOCS/GROUPS. Enter the location numbers or location group numbers here. If you select 2 for SELECT BY LOCATIONG GROUPS, you will be prompted to enter: 1) SELECT BY 10 LOCS/GROUPS 2) SELECT RANGE OF LOCS/GROUPS. If you select 1 here, enter the location number or location group numbers. If you select 2 here, enter the location range you want to print. The report will only print information about the requested location(s) or location group(s) you have specified at this prompting area. Enter up to ten store numbers or ranges. If you have selected to run the report for more than one location, you will see the prompt **"SORT BY LOCATION"**. This gives you the option to run all stores together or have the report separate them.

STARTING PAYMENT DATE

ENDING DATE

Enter the starting and ending payment date for the time period you want to review free payments

STARTING CONTRACT DATE

ENDING DATE

Enter the earliest and latest agreement/contract date you want used for this report. If you are analyzing free payments on new agreements, enter the time frame here. 01/01/80 thru 12/31/79 is used to capture all agreement/contract dates and all free payments made during the starting and ending payment dates.

SELECT BY SALESMAN OR ACCOUNT MANAGER

This option allows you to run the free payments by particular salesmen or account managers. If all salesmen or account managers are needed, press the ENTER key to accept the default of N for no. If you answer this prompt with a Y for yes, the field will display your options at the bottom of the screen: **1) SELECT BY SALESMAN 2) SELECT BY ACCOUNT MANAGER**. Enter the elected option number. If you enter a 1, the field will change and display **SELECT WHICH SALESMAN NUMBER** and your options at the bottom of the screen will read **(1) SALESMAN WHO ENTERED ACCT** or **(2) SALESMAN WHO TOOK PAYMENT**. Enter the elected option number. The prompt will then change and read **"SALESMAN"**. Enter up to 10 salesmen numbers. If you entered a 2 to SELECT BY ACCOUNT MANAGER, the next prompt that will display is **"ACCTMGR:"**. Enter up to 10 account manager numbers. If you have selected more than one salesmen or account managers, you will see the prompt **"SORT BY SALESMEN/ACCT MGRS"**. Default is N for no. If this option is answered with Y for yes, the report will group data by salesman or account manager.

DISCOUNT CODES WANTED

If you want all discount codes, press the ENTER key to accept the default of 0 (zero). If you want to run this report for only particular discount or promotion codes, enter them here. Enter a D0 for all discount codes or a P0 for all promotion codes. You may

Discount & Promotion Analysis Report – DPCDERPT Program

also request specific codes, for example, entering D1 or P1. You may enter up to five different codes. See Discount/Promotion Maintenance (DPCODES program) for a listing of your codes or to set up codes.

SELECT BY ZIP CODE If you want all zip codes, press the ENTER key to accept the default of N for no. If you want to be able to select specific zip codes for this report, enter a Y for yes. You can enter up to 10 different zip codes.

NEW CUSTOMER CUTOFF DATE Enter the cutoff date if you allow free time adjustments with in a certain time frame on NEW agreements. This date flags the customer line on the report with an N for a new account or E for free time on an existing agreement. For example, managers are allowed two weeks to resolve delivery/service issues on new agreements so you enter a date that is two weeks ago to notate any free time on agreements opened less than two weeks ago. In this case an N will be displayed for any agreements opened less than two weeks ago.

Press the F9 key once you have completed filling out this screen. You will be prompted for "Any More Changes". When this is answered with an N for no, the report will print to the printer or file pathname you designated earlier. See Figure 2 for an example of the Discount & Promotion Analysis Report.

RUN DATE: 03/29/06 TIME: 13:47:49		USERS CONFERENCE 2006 RTO DISCOUNT & PROMOTION ANALYSIS			PAGE: 5	
LOCATION: (6) STORE 6		PAYMENTS MADE: 2/01/06 THRU 2/28/06		NEW CUSTOMER CUTOFF DATE: 2/28/06		
AGREEMENT DATES: THRU 12/31/79						
STORE DISC/PROMO	PAYDATE	\$FREPAY	CUSTOMER NAME	NEW OR EXISTING	PRODUCT MODEL	\$IDEAL
<hr/>						
6 D 6-CUSTOMER LOYALTY PROGRAM	2/07/2006	43.10	MORTON, LINDA	E	MB00SWAT1PCS	0.00
	2/07/2006	6.90			MB00SWAT1PCS	0.00
	2/07/2006	43.10			AREHPRRT885EW	0.00
	2/07/2006	6.90			AREHPRRT885EW	69.99
	2/07/2006	43.10			AREHPRSR4EW	119.99
6 D 6-CUSTOMER LOYALTY PROGRAM	2/20/2006	20.44	OWENS, TIFFANY	E	AREHPRSR4EW	119.99
	2/20/2006	4.56			ADSEA66112	39.99
6 D 6-CUSTOMER LOYALTY PROGRAM	2/04/2006	21.02	POUNDS, CAROL	E	ADSEA66112	39.99
	2/04/2006	3.98			ESDSIRS2666	39.99
6 D 6-CUSTOMER LOYALTY PROGRAM	2/28/2006	45.51	RICHARD, MYA	N	ESDSIRS2666	39.99
	2/28/2006	4.49			FEURL500	64.99
6 D 6-CUSTOMER LOYALTY PROGRAM	2/06/2006	46.40	ROSS, PENNIE	E	FEURL500	64.99
	2/06/2006	3.60			FBASH462	189.99
6 D 6-CUSTOMER LOYALTY PROGRAM	2/20/2006	20.44	RUFFIN, SAM	E	FBASH462	189.99
	2/20/2006	4.56			ESDSIRS2666	39.99
6 D 6-CUSTOMER LOYALTY PROGRAM	2/06/2006	43.36	THOMAS, LYNNETTA	N	ESDSIRS2666	39.99
	2/06/2006	6.64			ADGLICEDX463MQ	34.99
6 D 6-CUSTOMER LOYALTY PROGRAM	2/20/2006	45.60	WALTER, SHANTELL	E	ADGLICEDX463MQ	34.99
	2/20/2006	4.40			FEPE09970	0.00
6 D 6-CUSTOMER LOYALTY PROGRAM	2/06/2006	45.57	WARD, CASSANDRA	N	FEPE09970	99.99
					FLSTI6600SP	69.99
					RCFRA4513 3 PACK	0.00
	2/06/2006	4.43			FLSTI6600SP	69.99
					RCFRA4513 3 PACK	0.00
<hr/>						
D 6-CUSTOMER LOYALTY PROGRAM		1025.00	#CUSTS, NEW / EXISTING:	4 / 18	#PRODUCTS:	64 3349.55
<hr/>						
6 P 5-WALLET COUPON	2/15/2006	43.00	ROBERTSON, SAMUEL	E	ASEHPPFEF326AS	44.99
	2/15/2006	7.00			ASEHPPFEF326AS	44.99
6 P 5-WALLET COUPON	2/18/2006	47.51	TAYLOR, INDEAU	E	FLUNIS2008	60.00
					AFEHPPFC0522DW	19.99
					FDPAN342	20.00
					FLUNIS2008	60.00
					AFEHPPFC0522DW	19.99
	2.49			FDPAN342	20.00	
<hr/>						
P 5-WALLET COUPON		100.00	#CUSTS, NEW / EXISTING:	0 / 2	#PRODUCTS:	8 289.96

Figure 2 Discount & Promotion Analysis Report Example